

# Why Trendway?

## Unrivalled Customer Experience



HOW CAN I HELP?

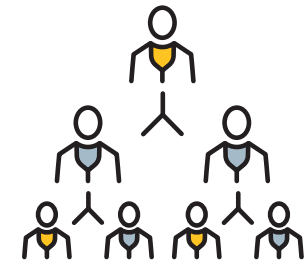
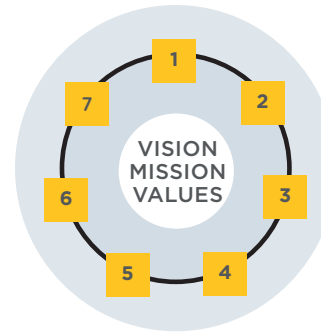


INDUSTRY LEADING LEAD-TIMES



TECHNICAL DESIGN SUPPORT

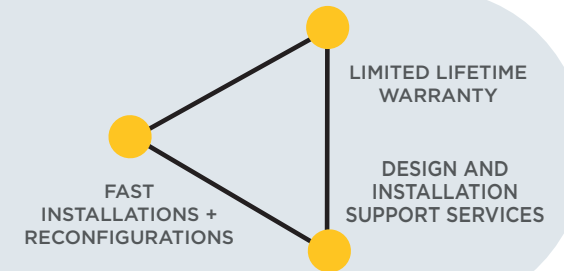
## People



RELATIONAL SUPPORT

## Profitability

↓ ↓ ↓ lower cost of business



## Product



## Certified Products



LEED CREDENTIALS



BIFMA COMPLIANT



CERTIFIED

## Design + Development



## Operational Excellence



ISO9001-2015 CERTIFIED



U.S. MANUFACTURING FACILITY



EXCELLENT ON TIME AND COMPLETE RECORD



CONTINUOUS IMPROVEMENTS



SUPERIOR SAFETY RECORD

# Why Trendway?

## People

- Our #1 asset at the company
- The Trendway team has a vision and a mission!
- The Trendway team demonstrates our values
  - Integrity
  - Customer obsessive
  - Team player
  - Continuous improvement
  - Quality minded
  - Sense of urgency
  - Accountable
  - Local expert (reps)
  - 130 Reps/Sales people
  - We build long term relationships

## Unrivaled Customer Experience

- Dedicated team with nationwide coverage
- We answer the phone!
- Industry leading lead-times
- Solutions Based Support
- Excellent on time and complete shipment record

## Operational Excellence

- 500,000 Square feet of manufacturing space in the U.S.
- Buy American Act (BAA and/or Trade Agreement Act (TAA) Compliant
- ISO9001-2015 certified
- Superior safety record
- Committed to continuous improvement
- Cross training initiatives enable production flexibility to increase capacity
- SCS Indoor Advantage certification
- Level certified
- Skilled technical support and labor
- \* Over 50 years of experience

## Product

- Full line manufacturer
- Limited lifetime warranty
- Award winning product design and development
- \* Flexible products that adapt to change
- Bid winning to design driven
- Practical solutions across the entire floorplate

## Profitability

- Better profit margins
- Ease of installation and design support
- Turnkey project solutions – one stop shop
- Minimal punch list
- Dependable lead times
- Fast installations minimize downtime and maximize ROI
- Simple, efficient processes ensure time is never wasted

Trendway >