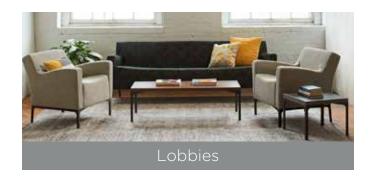


We help you create the spaces you need





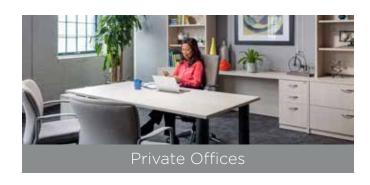












Meet Trendway

Proven Performer

We've helped create beautiful spaces for 50 years, serving contract, small business, international, and public sector customers. Our entire operation is in Holland, Michigan; having one location for manufacturing and shipping helps us deliver on time, every time.

- Established 1968
- Modern, 500,000-square-foot plant
- GSA contract holder since 1980s
- Lean manufacturing team
- Outstanding custom products capability
- Nationwide dealer/installer network
- Named Veteran-Owned Small Business of the Year in 2017

Responsive and Reliable

Our personalized service extends through the specification and ordering process, from design to installation. And even though we have one of the fastest average lead times in the industry, we can also claim the industry's best performance. Our promise stands: Your furniture is on time, or it's on Trendway.

- Customer calls answered personally 99.5%
- On-time, complete shipments 99.9%
- Average lead times under 10 days
- 3-day Express program
- Design and project assistance
- Skilled Technical Support team

Dedicated and Caring

Our workforce is passionate about performance. Employees are 25% owners in the company, and they act like it. We're also very committed to serving our community and those in need.

- Average tenure of employee: 11.5 years of service
- 25% Employee/75% Veteran owned
- Annual Cruise-In Benefit fundraiser
- Angel Tree project for Ottawa County foster children
- Perennial Adopt-A-Highway participant

Committed to Sustainability

From as early as 1991, Trendway was recognized as a top leader in sustainability when we received the Michigan Environmental Small Business Award. Maintaining and expanding our commitment to our environment has remained one of our top priorities.

- Indoor Advantage® certifications
- BIFMA e3 level® certification
- 100% Renewable Electric Energy Company
- Download our certifications and Annual Report at Trendway.com

National IPA

Trendway Contract Highlights

- Prices: F.O.B. destination, freight pre-paid, contiguous US
- Delivery: 45 days ARO

Contract Number: R142215

- Products: Seating, Systems and Freestanding, Desks & Storage, Tables, and Accessories
- Term: 5/01/2015 4/30/2019

Contract Number: #R180102

- Products: Movable Walls
- Term: 4/01/2018 3/31/2021

For additional information about Trendway's National IPA Contract:

Patti Vander Hulst pvanderhulst@trendway.com

To learn more about National IPA:

www.nationalipa.org 844-643-3134

About National IPA

National IPA is a major national purchasing cooperative that allows purchasing agencies to take advantage of combined buying power regardless of their size.

Through their lead government agency, the Region 4 Education Service Center, contracts are bid and awarded to national vendors in accordance with procedures mandated by state procurement laws and regulations. National IPA leverages the purchasing potential of governmental entities in all 50 states.

Proceeds benefit education nationwide.













