CASE STUDY

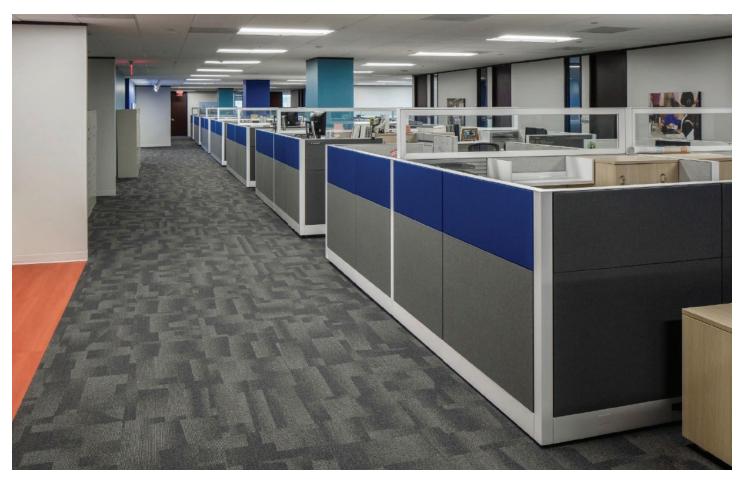
Trendway >

CLIENT: City of Austin

LOCATION: Austin, Texas

DEALER: Facilities Resource Inc.

PROJECT MANAGER: Brad Schweifler



Facilities Resource Inc. Keeps the City of Austin Moving

The Challenge: Short timeline, challenging site conditions, tight budget

When the City of Austin Transportation
Department received short notice that they
needed to evacuate, design, build out and
move over 100 people into a new location
across town in less than 9 months' time, they

The Solution: Capture and Trendway's internal team

called Facilities Resource Inc. (FRI) to help. As an experienced commercial interior design firm, the team at FRI were uniquely qualified to help make this happen. The project was going to be a challenging one due to timing, the new site location

CITY OF AUSTIN

Trendway>

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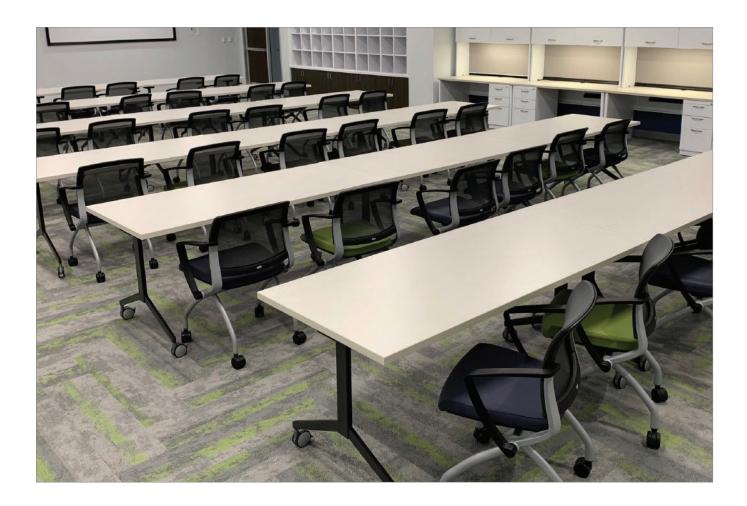
and the budget constraints of the customer. FRI knew they needed a trusted partner to be successful with this project and selected Trendway to be on the team for the City of Austin project. Due to the complexity of the project, FRI knew they couldn't just bring in any manufacturer to help.

"We knew we could rely on Trendway for every aspect of the project from design, customer care, logistics, shipping and everything in between to get the project done right and on time.", said Brad Schweifler, Manager, Furnishings and Services for FRI.



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Trendway>



The 35,000-square foot project included over 100 workstations and 30 private offices outfitted in Capture, Intrinsic and Trig. Brad worked closely with the City of Austin to value engineer the project to meet their budget requirements. He also helped with a unique workstation design to maximize space in the location. The design flexibility of Capture allowed them to create spaces that fit well within the existing site, working with the difficult conditions to get the client exactly what they wanted. When it was time to install, FRI loved that everything was shipped direct and in alignment with install to make things

go smoothly during the installation. The team met the clients timing needs due to Trendway's industry leading lead times.

Recently, Trendway and FRI were added to the Omnia Partners contract the city utilizes which will make securing new business more of a reality. The City of Austin considered the project to be a huge success and this has led to multiple projects for FRI and Trendway with the City of Austin. Congratulations to FRI for a job well done!